



**THE ROTARY CLUB OF WEST
PENNANT HILLS AND
CHERRYBROOK INC.
DISTRICT 9685**

**CLUB PLAN
2017-2018**

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CLUB PRESIDENT'S MESSAGE FOR 2017-2018



Our 31st year as a Rotary Club is upon us and I look forward to leading the club through another successful and fantastic year, with committed and happy members and partners who can have fellowship and fun while unselfishly giving their time on a voluntary basis to do good work in the community.

Our 2017-18 Australian Rotary International President, Ian H.S. Riseley, has chosen *Rotary: Making a Difference* as his theme for this year.

It is worth reflecting on a quote from Ian's Citation relating to what is Rotary.

In 2017-18, we will answer the question "What is Rotary?" with the theme *Rotary: Making a Difference*. However each of us chooses to serve, we do it because we know our service makes a difference in the lives of others. Whether we are building a new playground or a new school, improving medical care or sanitation, training conflict mediators or midwives, we know that the work we do will change people's lives — in ways large and small — for the better. Whatever motivation each of us had for joining Rotary, it is the satisfaction we find in Rotary that causes us to remain, the satisfaction of knowing that week by week, year by year, we are part of *Rotary: Making a difference*.

For our club this year, our *difference* will be focused on making a difference within our local community, through an international project – if the right one can be found - and through the Rotary Foundation.

You have all had an opportunity to input into our detailed vision for the year and the club plans proposed by your Directors. These plans are included in this year's Club Plan book which I have sent to you in digital form. In summary, our vision for this year is:

- Grow membership. I hope that we can collectively increase club membership and at the same time continue to reduce the average age of club members. We did a good job this year in holding our numbers and reducing average age so let's continue to encourage others in the community to get involved and grow our numbers.
- Remain a vibrant Club with involved, committed, happy members and partners who are having fun while making a difference. The Partners Representatives Team concept will continue, and partners will continue to be invited to participate in Club committees.

- Look for new sources of income that are less stressful on the body than the current form of our garage sale and book sale - I have asked Andrew as Fund Raising Director, to put serious consideration into what our next new funds raising venture, or ventures, will be. All Club members will be invited to participate in this project.
- Look for opportunities to work with other clubs within our District – especially in relation to the Next Big Thing project – which is where to best spend our accumulated funds - and International activity.
- Focus our donations on worthy causes within our local community and the Rotary Foundation. We now have a set of criteria for making community donations to maximise the recognition of Rotary *making a difference*. We will be avoiding making cash donations to charities where our money goes into their general revenue and Rotary gets no recognition.

Again this year the focus will be on youth, although we will be taking a year off from hosting an inbound exchange student due to an insufficient number of host families. We have not hosted for only 7 of the past 30 years which is a great achievement. We have hosted every year since 2004-5. Exchange Students add considerably to the vibrancy of our Club so it is anticipated we will host again next year.

I would like to take this opportunity:

- 1) To thank Rosemary and her Board for very capably leading our fantastic club through yet another successful year of, *servicing humanity* and giving to worthy causes, as well as contributing to Rotary Foundation.
- 2) To thank the incoming Board for taking on responsibility for helping me lead the club though what I am sure will be another fantastic year. Most of last year's Directors are remaining, however John Tchetchenian is stepping down and the two Tony's are moving into the Officer roles of Treasurer and Secretary. I welcome three new Directors – Charlie, Andrew, and Peter Stanton.
- 3) To thank the incoming Club Service Members. While some are continuing in their current roles there are two key roles that have changed.
 - a. We have:
 - i. a new Program Manager in Janelle Craig; and
 - ii. a new Sergeant-at-Arms in Ricardo Raad

Finally. With the enthusiasm and commitment of all members and partners I am sure we will have another fantastic Rotary year *making a difference*.

Colin Sharpe

RI PRESIDENT'S MESSAGE FOR 2017-2018



ROTARY: MAKING A DIFFERENCE

Some years ago, a new acquaintance asked me what should have been a simple question: “What is Rotary?” I opened my mouth to reply and then stopped short with the realization that I simply did not know where to begin. The problem wasn’t that I didn’t know what Rotary was. The problem was that Rotary was — and is — too large and complex to easily define. We are a member-based organization, a club-based organization, and a service-based organization; we are local, regional, and international; we are community members, businesspeople and professionals, working and retired, active in nearly every country in the world. Every one of our 1.2 million members has a unique set of goals, experiences, and priorities; every one of us has a unique understanding of Rotary.

To me, Rotary is defined not by who we are, but by what we do — by the potential that Rotary gives us, and the ways we realize that potential in meaningful and lasting service. Rotary has been around for a long time: 112 years. In some ways, we’ve changed tremendously, as we’ve grown, matured, and adapted to the changing needs of our members and communities. In our fundamentals, however, we remain the same: an organization of people with the desire — and through Rotary, the ability — to make a difference in our communities, and the world.

We answer the question “What is Rotary?” with our actions, by making a difference through our service.

As an organization, we recognize how important it is that the world understand what Rotary is, and what we do. At the same time, we know that it is more important than ever to allow our clubs to define Rotary service for themselves. As Rotarians, we have more flexibility than ever to decide how we want our clubs to meet, work, and grow. We’re focused more than ever on making sure that Rotary reflects the people it serves, with more women and a more diverse membership. And we’re working hard to ensure that Rotary remains the world’s pre-eminent volunteer service organization, by emphasizing long-term planning, sustainable service, and continuity in leadership on every level.

In 2017-18, we will answer the question “What is Rotary?” with the theme *Rotary: Making a Difference*. However each of us chooses to serve, we do it because we know our service makes a difference in the lives of others. Whether we are building a new playground or a new school, improving medical care or sanitation, training conflict mediators or midwives, we know that the work we do will change people’s lives — in ways large and small — for the better. Whatever motivation each of us had for joining Rotary, it is the satisfaction we find in Rotary that causes us to remain, the satisfaction of knowing that week by week, year by year, we are part of *Rotary: Making a Difference*.

A handwritten signature in blue ink that reads "Ian Riseley".

Ian H.S. Riseley
President, Rotary International, 2017-18

CLUB POSITIONS

President	Colin Sharpe
President Elect	Charlotte McCartney
Secretary	Tony Makin
Treasurer	Tony Coote
Immediate Past President	Rosemary Clarke
Club Service Director	Max Henderson
Community Service Director	Cawas Sahukar
Youth Service Director	Rosemary Clarke
International Service Director	Peter Stanton
Vocational/Social Service Director	Barry Freeman
Membership and Website Director	Keith Ball
Fund Raising Director	Andrew Little
Foundation. Director	Teresa Janowski
Marketing Director	Charlotte McCartney

PARTNERS REPRESENTATIVE TEAM

Anne Sharpe plus 3 yet to be confirmed

CLUB SERVICE PROGRAM

Club Service Director: Max Henderson

Club service Committee:

Attendance	Tony Makin
Bulletin Editor	Shared and coordinated by Keith Ball
Dinner registration	David Turnbull
District Conference	Tony Makin
Program	Janelle Craig
Risk Management	Peter Cleary
Sergeant	Ricardo Raad
Webmaster	Keith Ball
Social	Max Henderson
Welfare Officer	Colin McGowan
Working with Children Verification Officer	Tony Makin

Aims:

- To support those responsible for the successful administration of the club especially weekly meetings.
- To engage interesting, varied and captivating speakers at our meetings in order to promote our club and its fellowship.
- To encourage fellowship so that all club members and partners enjoy their Rotary experience.

Desired Outcomes:

To ensure that every club member (and partners) and future members (and partners) enjoy their Rotary experience in order for them to feel they are part of, and contributing to, a vibrant club.

Max Henderson

COMMUNITY SERVICE PROGRAM

Director: Cawas Sahukar

Committee: Alan Paynter, Colin Baxter, Colin McGowan, David Turnbull, Gina Savio, Nick Chuah, Neville Hanson, Peter Stanton, Tom Westcott

Aims:

- Establish project worthiness criteria (see Next Big Thing for criteria) and use these to review current ongoing projects and establish new ones.
- To involve the club members with community projects to be a vibrant growing club.
- Undertake activities that focus on the needs of our local and surrounding community.
- Plan and implement programs which involve significant hands-on projects.
- Increase community awareness of Rotary and further enhancing our club image.
- Where possible use available grants from Rotary, Government, Community Banks etc.

Projects:

Some of the community service programs are highlighted below subject to change as different projects may evolve through the year.

Budget:

Assist Local Schools	Community projects	\$1,000
Assist less advantaged Schools	Community projects	\$3,000
NSW Rural Fire Brigade	Contribution via purchase of equipment	\$1000
Ronald McDonald House	One of our most cherished project participating along with partners providing meals for the residents of RMH	\$500
Guide Hall	Assist with maintenance work in and around the hall with financial donation or providing hands-on assistance as requested	\$500
Chinese Lantern Festival	Support this event with our BBQ trailer	\$500
CareFlight	Project and cost to be agreed upon	\$1500
ARV Retirement Village	Support local facility with a BBQ lunch	\$300
Tree of Joy	Our biggest Christmas event	\$250
Red Shield Appeal	Driving participating school students around the neighbourhood door knocking for the annual appeal	-
Nest Big Thing	Yet to be identified by the NBT Committee	\$10,000 + \$15,000 from reserves

Cawas Sahukar

FUND RAISING PROGRAM

Fund Raising Director: Andrew Little

Committee: Neville Hansen (Garage Sale), Max Henderson (Book Sale), Steve Baker, Barry Freeman, Andrew Little (Book Sale), Colin McGowan, Jim Simpson, Janelle Craig (Bunnings BBQ's), Margaret McGowan (Trivia Night).

Aim: Support and encourage the various fund raising activities to ensure another successful year, however to be balanced with fellowship. Based on previous years, the target is around \$50,000 net excluding Bowel Scan.

Strategy: Continue to develop a practical "hands-on" culture in the fundraising committee. Foster a balanced inclusion (without necessarily interfering) with the Co-ordinators of each fundraising event to ensure they have the required resources, as applicable.

Build on our established strengths in both the lead up to and the periods between events. In particular try to ensure that activities are enjoyable, satisfying, feasible and do not impact detrimentally on member's health.

Be adaptable, unforeseen matters such as the weather may impact on key activities requiring modifications to minimise any adverse impact.

Main fund raising activities:

Trivia Night: 27 August at the Cherrybrook Community Centre. Over the period that the trivia night has been running, the management & style has been steadily finessed, as well as attracting additional patronage, all of which contributes to a successful night.

- The main challenge is to continue to improve this formula.
- The objective is to ensure both a fun night and improve patronage to ensure this annual event continues.
- For the past few years we have now we successfully targeted neighbouring Rotary Clubs, Probus clubs in the district, WPH & Cherrybrook Lions Club, WPH Valley Scouts and Max Henderson's Thursday night men's tennis comp.
- The continued success is dependent on members of these various clubs, including ours to organise tables of friends and fellow club members.
- The bonus is both fellowship with other local clubs and an ongoing successful annual event.
- Target: to continue to build on the previous results, around \$5,000 net.

Garage Sale: 8 & 9 October at the Cherrybrook RFS and Guide Hall.

- Our primary fundraiser has been evolving over many years with an individual focus on each category, usually championed by members and/ or their

partners. Historically Saturday has always been the main day. Last year we trialled a new layout and types of stalls which proved to be very successful.

- We acknowledge, as per last year we need to continue to reduce the amount of heavy &/ or bulky items as they pose a physical risk and also a disposal risk if not sold. All heavy lifting will be avoided and to achieve this in 2017 we will only take furniture that can be delivered in a car boot. The sale of any donations of heavy furniture will be undertaken by other means, such as placing ads on Gumtree, etc and will be sold on an as is, where is basis (similar to the sale of some furniture last year), or other means at the discretion of the Garage Sale Manager.
- Target: in line with last year of around \$23,000 net. This is made up of cash and the value of donations in kind.

Book Sale: (TBA) March 2018 at the Cherrybrook Uniting Church.

- Moving into its 8th Year the Book sale is continuing to flourish. The separation, pricing & display of books into various categories have proved successful. Storage, culling, sorting and pricing will continue to be critical to ensure success. In this regard gaining additional sorting days plus storage facilities under the church hall has been extremely beneficial.
- Target: \$13,000 net plus from a 3 day sale

Sponsorships: Sign up last year's sponsors again and find one to two additional sponsors (may be donation in kind)

Target \$5,000 - Not included in overall fundraising budget

Barbecues:

- Bunnings BBQ revenue is traditionally from the Dural and Thornleigh stores, usually 4 to 6 per year.
- Target: \$4,000 net

Other Activities: Open to suggestions from members.

- We will continue to seek new opportunities for fund raising during the year and members are encouraged to put forward idea/s. The committee will need to research other fundraising activities by looking at what the club has done in earlier years as well as what other Rotary and other service clubs (eg Lions) in other districts undertake as successful fundraising events. A list of prioritised fundraising activities will then be taken to the club members at a club assembly to determine what, if any, are worth pursuing.

Andrew Little

FOUNDATION PLAN

Director: Teresa Janowski

Committee: David Turnbull.

Aims:

Ensure the Club continues to support the good work of The Rotary Foundation

Emphasis will be placed on making the Rotary Foundation the 'charity of choice' for all Club Members.

Actions:

Promote the Centurion program within the club to encourage all members to become Centurions each year.

Appoint a Foundation Co-ordinator to assist members wanting to make donations as these can now be made on-line.

Promote the \$2 Centurion savings tubes.

Set up an option for Centurion contribution as part of the annual club fee payment for those who wish to use that avenue.

Evaluate District Foundation contribution events for suitability for our club to participate in.

Have at least one Foundation related speaker each year.

Hold a Foundation fund raising event

Ensure that newer members are familiar with Rotary Foundation – perhaps creating a Foundation 101 presentation.

Engage with the President regarding how many Paul Harris Awards will be made for the year.

Funding:

\$1000 USD for the Larry Jacka Memorial Donation

\$4000 USD for Foundation

Teresa Janowski

INTERNATIONAL SERVICE PROGRAM

Director: Peter Stanton

Committee: Tony Makin, Paul Larourmanie,

Aims:

- To support and promote world understanding and peace through Rotary International activities with particular bias to educational schemes for girls in under-developed countries.
- Identify and engage with a charity or Rotary Organisation established within our SE Asia and South Pacific region.
 - Our efforts should meet the principles of practical support that build on the strengths of organisations and individuals in the host country, allow for intercultural engagement and sustainable development.
- Provide support to RAWCS DIK (Rotary Australia World Community Service, Donations in Kind) through quarterly working bees.

Strategies:

- Review Rotary schemes for assisting under-developed countries. Focus on those countries within our Region.
- Provide speakers to explain and motivate club members what schemes are being undertaken by Rotary on an international level.
- Attend District Forums/Seminars on International Services and report progress to the Board

Budget: (look for Rotary Grant opportunities)

· Shelter Box	\$1,000
· End Polio Now	\$1,000
· International service	\$6,000
· DIK	\$1,000

TOTAL \$8,000

Peter Stanton

MARKETING PROGRAM

Director: Charlotte McCartney

Committee: Barry Freeman, Keith Ball, Carol Russell, Daniel Tan.

Purpose:

- To achieve ongoing growth in community recognition of our Rotary Club and of Rotary in our community, thereby supporting membership and sponsorship.
- To lead the development and execution of strategies that will promote and grow the club.

Strategies:

- Develop effective links with print media, radio and TV
- Develop links with community organisations
- Continue the development of effective marketing materials
- Improve the effectiveness of our website and Facebook pages (and other social media)
- Develop links with major sponsors
- Enable skills development within the club so that individual members are able to report events effectively on website, Facebook and print media
- Add a modern approach, professionalism and polish to our communication systems

Actions:

- Liaise with media outlets with the intent of increasing the number of our press releases and the subsequent publishing of them.
- Increase our Social Media presence.
- Improve communication between the various Committees within the WPHC Rotary Club.
- Obtain and nurture contacts at all appropriate media organisations applicable to our area.
- Ensure all completed activities are written up by Directors (with photos) and post on the Internet and Facebook within two weeks of activity.
- Ensure there is a chronological list of all activities completed on the Internet and Facebook.
- Support the locating and closing of new sponsorship opportunities for the Club.
- Ensure that Sponsorship packages are developed and kept updated.
- Give members the tools to be able to create effective newsletters and media articles themselves.
- Give members tools to publicise the club themselves - Business Cards, Flyers, video clips etc
- Help major activities e.g. Book Sale, Garage Sale to advertise events across multiple media e.g. radio, papers, Internet, Facebook, Letter Box drop, etc

Budget:

- Promotional Materials Production \$2000
- Advertising \$2000
- Creative Artwork \$1000

Total \$5000

Charlotte McCartney

MEMBERSHIP PROGRAM

Director: Keith Ball

Committee: Steve Baker, Rosemary Clarke, Tony Coote, Neville Hansen and Cawas Sahukar, Charlie McCartney.

Aims: To build upon the learnings of the last year. In particular to:

- Induct at least 10 new members (Net gain of 5) this coming year.
- Maintain up-to-date membership, Friends of Rotary and contact details

Planned Activities:

- Retention
 - Encourage re-establishment of "Know your Club Member" talks as an integral part of at least 30% of meetings.
 - Maximise fellowship at the various fund raising events.

New Members:

- Distribute "Membership Cards" on a monthly basis to meetings throughout the year.
- Advertise "Membership" in Club Bulletin on an occasional 3-4 week basis.
- Continue to review and refresh content of the Information Booth to encourage interest in joining the Club.
- Establish a wider audience for the Club Bulletin.
- Review and refresh contents of the Web Page.
- Maximise exposure of Club's Facebook site.
- Ensure the protocols of receiving the potential members are in place at every regular meeting.
- Make the Induction of new members a special evening for them and their partner. Consider tying these to the Monthly Partner Nights.
- Appoint a mentor to help each new member settle into the club.
- Escalate the importance of mentoring by establishing clear guidelines and appointing an overseeing officer.

Budget: \$1000 (nett)

Note: majority of Marketing Budget is targeted toward growing membership.

Keith Ball

SOCIAL PROGRAM

Director: Max Henderson

Committee: Carol Russell, Ross Ballinger, Peter Cleary, Bernard Chandra, Colin Baxter and Margaret McGowan

As per last year Social will again run as a separate committee under Club Services. The broad aim of this Program is to have a happy club through service to the community while having fun. The intention for 2017/18 is to continue the strong emphasis on social activities.

Objectives:

- Retain an effective proactive committee.
- Continue and strengthen involvement of partners via PRT and the full time participation of Margaret McGowan in selecting events.
- Enhance club happiness through effective social activities.

Strategies:

- Encourage committee members to run specific programs.
- As director, monitor/assist the progress of these programs.
- Ensure program events are inserted in the club program calendar.
- Liaise with other Committees to combine social and other events where appropriate (e.g. TAFE dinner).
- Look for opportunities to co-ordinate event attendance with West Pennant Hills and Districts Probus.

Plans:

- Weekend away – run again
- Friendship dinners – continue
- Christmas lunch combined with Kriss Kringle
- Presidents New Year Lunch
- Club dinner meeting events
- Melbourne Cup Night
- Anzac Night
- Encourage theatre nights, as a group

Budget:

\$250 for contingency costs related to the running of events). We will continue with the current policy to endeavour to make a small profit on significant events where possible to go into the Club operating account to assist unrecovered expenses.

Max Henderson

WEBSITE PROGRAM

Director: Keith Ball

Committee: Bob Davison, Douglas Lam, Andrew Little and Colin Sharpe.

Aims: To develop a management of the Club Website, Bulletin, and similar social media that, overall, reflects the Club activities and keeps the contents current.

Planned Activities

Short Term (1-2 months)

- Review of Club Bulletin and Website with respect to privacy.

Longer Term

- Liaise with other directors to facilitate changes to website content that reflects their avenue or sphere of service.
- Ensure at least four members have a working knowledge of the arcane practices utilised by whichever software package is selected.
- Develop protocols on aspects of Website content.

Budget:

Expenditure may be in the order of \$500. Renewal of Weebly subscription plus hardware for kiosk display are covered by this estimate.

Keith Ball

YOUTH SERVICE PROGRAM

Director: Rosemary Clarke

Committee Members: Bob Davison, John Tchetchenian, Janelle Craig, Charlie McCartney

Aims:

- To provide a program of activities that focuses on the needs of youth in the local area
- To promote achievement, recognise excellence and provide leadership opportunities for the youth in the local area
- To build partnerships with schools in our community to provide an awareness of the programs offered by Rotary
- To promote international understanding through the Rotary Youth Exchange program
- To keep members informed of the progress of all youth programs
- To support schools beyond our local area to provide opportunities for less advantaged youth
- To hold a reunion of previous participants of our youth programs

Strategies

- Build closer partnerships with our local schools
- Encourage members of the committee to run a specific youth program
- As director, monitor/assist the progress of these programs
- Ensure youth programs events are inserted in the youth calendar

Youth Services budget

· Rotary Youth Leadership Award (RYLA)	\$850
· Rotary Youth Program of Enrichment (RYPEN) 2 summer	\$620
· Rotary Youth Program of Enrichment (RYPEN) 2 winter	\$620
· Honeywell School of Engineering – part sponsorship	\$500
· National Youth Science Forum – part sponsorship	\$500
· Youth Exchange Outbound	\$500
· Operation Hope - 3 students (in lieu of inbound RYE)	\$5,058
· School Annual prizes	\$600
· Reunion of previous participants – cocktail type meeting	\$500
	Total \$9,748

Rosemary Clarke

CLUB PROGRAMME

		Club Program 2016-2017 <i>Updated 8-6-2017</i>	Member Talk	Partners
Jun-17		Rotary Fellowship		
12	Mon	No Meeting Queens Birthday Public Holiday		
17	Sat	Change Over @ Pennant Hills Golf Club		Yes
19	Mon	NO Meeting after Changeover		
26	Mon	Big Bash Variety Club -Stuart Telfer		
Jul-17				
3	Mon	Youth Night	Howard Fleming	Yes
10	Mon	Primitive Africa Tony Makin	Alan Paynter	
14	Fri	SWYMT "Spamalot" Hornsby RSL 7:30		
17	Mon	Club Assembly		
24	Mon	Why Naval Heros wer'nt awarded a VC - Noel Phelan	Stan Baseley	
31	Mon	Training to be a COP- Tom Hartman (from Springfield)		
Aug-17				
7	Mon	Graffiti Removal - Roger Norman		
14	Mon	Make Bullying History - Brett Murray	Douglas Lam	
21	Mon	Mongolia Revisited-Andrew Little		
26	Sat	TRIVIA night		
28	Mon	Looking for a Speaker		
Sep-17				
4	Mon	Looking for a Speaker		
11	Mon	Looking for a Speaker		
18	Mon	Looking for a Speaker		
25	Mon	Looking for a Speaker		
Oct-17				
2	Mon	Looking for a Speaker		
7	Sat/Sun	Garage Sale		
9	Mon	No Meeting after Garage Sale		
16	Mon	DG's Visit		
23	Mon	Looking for a Speaker		
30	Mon	Looking for a Speaker		
Nov-17				
6	Mon	Melbourne Cup Night		
13	Mon	Looking for a Speaker		
20	Mon	Youth Night		
27	Mon	Looking for a Speaker		
Dec-17				
4	Mon	AGM-Election of Board		
10	Sun	Christmas Party @ Springfield		
18	Mon	Looking for a Speaker		

CLUB FINANCIALS 2017-2018

GENERAL ACCOUNT BUDGET FOR 2017/18

GENERAL ACCOUNT	3Q 2017	4Q 2017	1Q 2018	2Q 2018	Bud 2018	3Q 2016	Est 2017	Act 2016	Act 2015
INCOME									
Annual Club dues	9,100	-	3,350	-	12,450	9,100	12,000	11,100	11,103
Changeover dinner	-	-	-	4,550	4,550	-	3,540	3,540	1,347
Christmas function	-	2,960	-	-	2,960	-	2,960	2,960	4,140
Dinner fees	10,800	8,820	9,150	11,010	39,780	10800	36,720	34,224	36,468
Fines and raffles	655	546	491	601	2,293	635	2,164	2,728	2,494
Social events	1,000	1,000	1,000	500	3,500	1,000	3,500	3,152	
Sponsors	2,000	1,000	1,000	1,000	5,000	2,000	5,000	4,000	
Weekend away	-	-	-	12,000	12,000	-	-	-	12,145
Wine sales	-	-	-	-	-	-	-	-	10
Interest - ING account	80	80	85	75	320	81	334	345	336
Centurion					-			1,600	
Other income	-	-	-	-	-	-	-	4,495	4,726
TOTAL INCOME	19,070	9,600	9,510	20,770	82,853	19,070	66,218	68,144	72,769
EXPENSES									
Administration	30	30	30	30	120	50	200	111	995
Annual accounting fees	400	-	-	-	400	400	400	2,200	2,063
Bank charges	255	255	255	255	1,020	255	1,020	1,093	1,120
Change over dinner	-	-	-	5,919	5,919	-	5,029	5,029	150
Christmas function	-	3,080	-	-	3,080	-	3,080	3,080	3,419
Depreciation	-	-	-	-	-	-	-	-	-
Dinner costs	10,905	8,590	9,180	11,020	39,695	10,464	35,136	32,705	38,482
Membership	300	200	200	300	1,000	300	1,000	1,406	413
Marketing Program	1,250	1,250	1,250	1,250	5,000	1,000	4,000	1,371	-
RDU magazine	780	-	880	-	1,660	780	1,600	1,480	-
Rotary District dues	1,755	-	1,980	-	3,735	1,755	3,600	3,080	2,510
Rotary International dues	1,790	-	2,020	-	3,810	1,730	3,460	3,291	4,164
Social Events	1,060	1,060	1,060	570	3,750	1,060	3,750	3,692	
Weekend away	-	-	-	12,000	12,000	-	-		11,945
Wine purchases	216	180	162	198	756	160	320	333	577
Cancelled cheques added back	-	-	-	-	-	-	-	-	-
Foundation					-		-	1,600	
Other expenses	200	200	200	200	800	200	800	1,321	3,648
TOTAL EXPENSES	16,696	8,568	11,413	20,839	82,745	16,696	63,395	61,792	69,486
NET INCOME	2,374	1,032	1,903	-69	108	2,374	2,823	6,352	3,283

FUNDRAISING INCOME STATEMENT

	Budget Y/E June 2018			Estimate Y/E June 2017			Y/E June 2016		
	Income	Expenses	Net Income	Income	Expenses	Net Income	Income	Expenses	Net Income
FUNDRAISING EVENTS									
Book Fair	15500	2500	13,000	16,807	3,447	13,360	15,406	1,408	13,998
Bowel Care			-			-	8,404	0	8,404
Bunnings BBQ	6000	2000	4,000	6,756	2,955	3,801	6,893	2,569	4,324
Chinese Lantern Festival			-			-			0
Garage Sale	31000	8000	23,000	34,981	8,024	26,957	26,033	9,143	16,890
Porsche Day			-			-			0
Trivia Night	5400	400	5,000	5,172	455	4,717	5,710	375	5,335
Interest received	1000		1,000	1,247		1,247	1,415		1,415
Miscellaneous	500		500			-	897		897
Net Fundraising Income				64,963	14,881	50,082	64,758	13,495	51,263
Donations Received	200		200	193		193	7,969		7,969
Centurion	3600		3,600	4,050		4,050	2,400		2,400
Foundation Grant			-			0	3,000		3,000
TOTAL INCOME			50,300	69,206	14,881	54,325	78,127	13,495	64,632
EXPENSES									
Donations planned (refer details)			36,424			36,720			48,658
Admin, bank general costs			120			120			120
Community Service			3,300			1,852			1,151
Vocational Service			1,500			750			444
Youth - General			3,890			4,816			2,136
Youth - Exchange			500			4,800			4,940
International			3,000			4,000			
Cancelled cheques added back									-1,380
Total Expenses			48,734			53,058			56,069
NET INCOME			1,566			1,267			8,563

DONATIONS BUDGET 2017-2018

	YEJ 2018 Budget	YEJ 2017 Est	YEJ 2016	YEJ 2015
Alzheimer's Association				4,000
Australian Rotary Health	1000	1000	500	1,000
Big Thing	10000			
Books in Homes	0	1000	3,500	
Bowel Care	0		8,415	4,000
Bushfire/Fiji Appeal			8,050	
Care Flight		500		
Cancer Council – Relay for Life		2000		500
Cherrybrook Girl Guides	500		500	700
Cherrybrook Public School				
Cherrybrook Scout Group				
Cherrybrook Rural Fire Service	1000	1000	1,000	1,000
Cherrybrook Technology High			1,800	500
Country Hope		7500		
Country Assist - Murrumbidgee		1500		
DG Wife's Charity				1,000
DIK	1000	1000	500	3,000
Familial Cancer			3,500	
Food for Life			1,000	1,000
Fred Hollows Foundation			250	
Hills School Northmead				1,200
International (Hippo Water Roller)			1,000	
Kids Research Westmead				
Legacy				1,000
Less Advantaged Schools/children	3000		600	2,125
Lifeline				-
Marayla Public School			750	
Operation Hope	5058		1,686	1,686
Prostate Cancer Foundation		1000		
Pain Institute				250
RAWCS - Cyclone Debbie		1000		
Ronald McDonald House				536
Rotary against Malaria				500
Rotary Foundation - end Polio	1000	2650		
Rotary Foundation	5333	1120	5,197	3,000
Rotary Foundation - Larry Jacka	1333	1000	1,000	1,000
Rotary Foundation - Centurion	3600	4,050		
Salvation Army				1,000
School Prizes	600	300	200	200
Shelter Box	1000	1000	500	2,000
Shine for Kids		5000	3,500	
Student Sponsorships (Anuki)			446	
Tree of Joy			600	261
Violence Against Women			1,000	
Warrah				4,000
WPH Valley Scouts			500	600
World Vision			150	
Wesley Mission				
Other Donations	2000	4100	2,514	250
Total Donations	36,424	36,720	48,658	36,308